

Plan

We all have the same 24 hours in a day. How you allocate your time and what you do with it defines your success both personally and professionally.

It is evident that the activities of planning and time-blocking to complete tasks go hand in hand with the success of productive agents. Productive agents incorporate systems and efficiencies to make a positive impact in their personal and professional lives. In fact, many of our personal and professional lives overlap each other.

The RealEstateRelated.com is a tool that when used in your personal and professional life can unquestionably help you retain customers and increase business through referrals and networking. If you plan and take the time to add the local vendors you do business with into your unique RealEstateRelated.com dashboard, it will pay-off.

In the real estate environment of today, your customers are likely to ask and expect that you share your local connections with them. Why not have them in one location and leverage RealEstateRelated.com as a working tool in your business?

It is up to you to take accountability and the time to add your local business connections and share them as a daily business practice.



Professionally

Bill Kelly